

FROM THE DESK OF HANS ROETHIG



TO _____ DATE _____

focus on high impact
critical issues

To make sure the right
issues have been identified

Analyze the problem from
a different point of view!

Making decisions, who
does it?

PM3001396748

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TO _____ DATE _____

What value does purchasing
and finance add to my
job to make better decisions?

We really have other problems
like ranking projects by
NPV -

financial models for
development etc.

Another problem

Do you feel you have enough info
to understand what the problem is?

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TO _____ DATE _____

practically no support
in financial and agent
monitoring, payments
etc.

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(motivate)
Provide accurate feedback
Both negative and positive
Remove obstacles to teamwork
Create an environment that
encourages innovation and risk
taking
Create an environment that
promotes continuous learning
Give people the opportunity to
run their areas of opportunity
Challenge status quo ^{organization} thinking
and assumptions

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Allocate financial resources to best
achieve ~~best~~ strategic initiatives
Assign clear accountability
backed by authority
Respond resourcefully to new
demands and challenges

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